# State Marketing Profiles: Rhode Island



## **Statistics**

# Population (2003)

Rhode Island: 1,076,164 metro (0.4% of total U.S. metro)

\_\_\_\_ nonmetro (0.0% of total U.S. non-metro)

1,076,164 total

United States: 241,395,996 metro

49,413,781 non-metro

290,809,777 total

# Farm-Related Employment (2000)

Rhode Island: 80,872 jobs (14.2% of total Rhode Island

employment)

United States: 25,834,574 jobs (15.6% of total U.S. employment)

### Number of Farms (2002)

Rhode Island: 858 (0.04% of total U.S. farms)

United States: 2,128,982

# Average Farm Size (2002)

Rhode Island: 71 acres
United States: 441 acres

# Market Value of Agricultural Products Sold (2002)

Rhode Island: \$55.5 million United States: \$200.6 billion

### **Top 5 Agricultural Commodities (2002)**

Commodity	Value of receipts (thousand \$)	Percent of U.S. value
Greenhouse/nursery	30,560	0.2
Dairy products	3,032	0.0
Corn, sweet	1,426	0.2
Potatoes	825	0.0
Cattle and calves	744	0.0

### Value of Agricultural Products Sold Directly to Consumers (2002)

Rhode Island: \$3.7 million United States: \$812.2 million

### Farmers Markets (2004)

Rhode Island: 17 United States: 3,617

## Market Value of Certified Organic Commodities (2002)\*

Rhode Island: \$270,000 United States: \$392.8 million \*(Data may not reflect actual industry growth after Oct. 2002 implementation of USDA National Organic Program.)

# Certified Organic Acreage (2001)

Rhode Island: 210 acres United States: 2,343,857 acres

### **USDA-Accredited Organic Certifying Agents (2005)**

Based in Rhode Island: 1
Total: 96

# **Marketing Products and Services**

# **New Farm-to-School Marketing Publication**

Eat Smart—Farm Fresh! A Guide to Buying and Serving Locally-Grown Produce in School Meals (PDF) was published in December 2005 by the Food and Nutrition Service (FNS) of USDA. The publication, which helps school lunch programs find locally-grown produce, was developed by a multiagency task force that included an agricultural marketing specialist from

non-profit organization.

### Farm-to-School Report

How Local Farmers and School Food Service Buyers Are Building Alliances (PDF) helps small farmers and school food service buyers explore how they might establish direct marketing linkages.

#### Marketing via the Internet

How to Direct Market Farm Products on the Internet (PDF) is designed to help small/mediumsized agricultural producers better develop Internet-based sales transactions by recommending effective methods for reaching and retaining customers.

#### **Trends in Farmers Markets**

*U.S. Farmers Markets—2000: A Study of Emerging Trends* (PDF) assesses the importance of farmers markets as a distribution channel for farm products, documents the recent growth in farmers markets operations, and provides and updated profile of management, operations, and merchandising at farmers markets.

#### **Market Research on Small Meat Processors**

Enhancing Commercial Food Service Sales by Small Meat Processing Firms (PDF), published by AMS in cooperation with Texas A&M University, determines potential areas of competitive advantage for smaller scale meat manufacturing firms in supplying local restaurants and other local commercial food service accounts.